

# MBA Business Software

## Lodge Manufacturing Company

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## *The Making of a Cast Iron Skillet*

[www.lodgemfg.com/manufact.htm](http://www.lodgemfg.com/manufact.htm)

## Sage MAS 200 Modules

Library Master  
Custom Office  
General Ledger  
Accounts Payable  
Accounts Receivable  
Bank Reconciliation  
Inventory Management  
Sales Order Processing  
Purchase Order Processing  
Payroll  
Magnetic Media Reporting

## MAS 200 Enhancements

Kissinger EDI Exchange  
Scanco UCC 128 Barcode Label

## Companion Software

Best Fixed Assets

## MBA Business Software

### Master Developer Enhancements

- Time clock interface to Payroll
- Commission Rate by Customer
- No Backorder by Customer
- Inventory Item Pack Count
- Sales Order Number of Containers
- Custom Shipping Labels

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## LODGE MANUFACTURING

One Sunday in 1896, Joseph Lodge strolled through the Tennessee hills, searching for the perfect place to build a home, raise a family, and start a new business. When he came to a narrow valley nestled in the Appalachian Mountains, Joseph knew his journey was over. In his frequent travels around the world, he had never seen anything to compare with the beauty of Tennessee's Sequatchie Valley.

After settling in the little town of South Pittsburg, Joseph built a home, began a foundry and raised a family. Lodge Manufacturing still makes cast iron skillets just like the ones that Joseph produced for Grandma's kitchen. The timeless traditions of hard work, pride and honesty have been passed down from generation to generation. They take special care in their foundry to produce the highest quality cookware in the world. Although they produce an old, traditional product, they are constantly developing new uses for cast iron cookware. From Chinese Woks and cornstick pans to Dutch Ovens and high quality Sportsman's Grills, Lodge offers the most extensive selection of cast iron cookware in the world. At Lodge Manufacturing, they are proud that their products last a lifetime. And Lodge is convinced that once you've tried Lodge Cast Iron Cookware, nothing else will do.



**Joseph Lodge**

### Lodge Manufacturing chooses MBA and Sage MAS 200

"We've been working with MBA Business Software since 1983 when we were doing our processing on a mini-computer. We decided it was time to move to PCs in 1988, so MBA introduced us to MAS 90. They married our legacy inventory and sales order programs with MAS 90's core accounting modules. We really liked MAS 90 and continued to run the character based system until 1998 when we thought we had found a solution that combined both our accounting and manufacturing functions. After struggling for two years, we were ready to have MBA and MAS 90 back! We found just the right software for the foundry and were delighted when MBA installed the new Windows version of MAS 90.

Sage MAS 200 has many cost and time saving features that benefit our payroll processing. Currently we generate a payroll for about 162 employees. Before returning to the Sage product, we were taking a day and a half to run our weekly payroll cycle. Now, we can run our payroll in an hour and a half!

It's important for Lodge Manufacturing to be able to pull historic information, sort by category, and accurately analyze our profitability. This flexibility lets us be timely in our responses to changes in the market as we watch the sales trends for our products and monitor the costs of our operations. Henry Lodge (Joseph's great grandson) has gotten pretty good at developing Crystal reports.

Ease of use is MAS 200's greatest asset to me. We're able to train new employees quickly and efficiently because MAS 90 has a consistent, 'Windows' interface with straight-forward menu functions. It's really intuitive! "

*Shirley Thomas, VP and Controller  
Lodge Manufacturing Company*